Case Study:

Internal Process Automation



Large Investment Bank and Financial Institution Selects

RTD INSIGHTS To Internal Process Automation

Company and Situation Overview

- Headquartered in Eastern U.S. with multiple locations across U.S.
- Large team across offices; recently launched new Midwest office
- New team members seeking assistance to set up processes & training

Challenges without RTD Insights

- X No CRM / relationship management software platform available to be used in daily workflows
- X Limited existing dashboards and tools implemented to track and monitor team and individual performance
- X Disparate training platform and resources across bank for employees

Results with RTD Insights

- ✓ Worked closely with two leading partners of newly launched office to create and implement numerous internal dashboards and performance monitoring
- ✓ Crafted and implemented detailed training modules for all employees
- ✓ Project-managed CRM implementation across the organization

